

DEEPAK JOSEY

Head Of Finance & Administrative Affairs

Abu Dhabi, UAE | d@cvdesigner.in | +91 99412 66601



PROFILE:

A strategic thought-partner with hands-experience in participative leadership, spearheading finance, business planning and budgeting, accounting, human resources, administration, facilities, and IT. Broad international experience in financial markets, banking and consulting. Extensive credit, investment and risk management experience. 11+ years of strategic finance experience with leading institutions, offering strategy, operations improvement, risk management, revenue management, process restructuring, and change management. Extensive work in corporate governance and risk management within the financial sector in emerging markets.

SPECIALITIES:

Strategy, Risk Management, Credit Risk Analysis, Organization Design and Implementation, Cost Optimization, Investment Analysis, Wealth Management.

PERSONAL ATTRIBUTES:

- Communicate clearly and effectively at all levels and capable of making presentations to Senior Management.
- An analytical thinker who has the ability to manage an internal global financial organization while also focusing on the external aspects of the organization.
- Articulate, persuasive, and able to build confidence with the financial staff and the executive management team.
- Ability to quickly command respect and credibility through intellectual acumen, business knowledge, and practical understanding of both the financial and operational aspects of a business.
- Hands-on pragmatic approach to business, asset management, cash flow, and profitability.

WORK EXPERIENCE:

- Since December 2010
XYZ INVESTMENT CORPORATION
- Since Jan 2016 - Deputy Director of Finance and Asset Management
XYZ
- Sep 2014 to Dec 2015 - Knights Bridge
Managing Director
- Dec 2010 to Sept 2014 - National Transport Company- XYZ
'Deputy General Manager- Finance and Administrative Affairs'
- Aug 2007 to Dec 2010
XYZ
External Auditor" Senior Associate: 2009 - 2010
External Auditor" Experienced Associate: 2007 - 2009
- December 2006 to Aug 2007
Emarat Europe Fast Building Technology Systems Factory (Pre-Cast)
Cost Accountant and Fixed Assets Controller

VALUE ADDITIONS:

Sustainable Solutions:

- Spearheaded the entire handing over process of "ABCs" in the month of December of 2015 while taking a calculated risk to capitalize on business goals ensuring the parent company National Investment Corporation was not in a loss.
- Recognized for building future ready organization specific financial roadmaps through Risk Mitigation, Projects Specific Financial Plans and Revenue Goals.
- Strong partnership with global stakeholders leveraging capabilities across all levels of the organization.
- Holding complete ownership of legal, tax, and regulatory compliances significantly in financial functions.

Turn Around Reliability:

- Develop and utilize forward-looking, predictive models and financial analyses to provide insights into the organization's operations and business plan, and recommend ways to increase efficacy and efficiency
- Develop and implement strategically framed policies and standard operating procedures to ensure administrative compliance with regional legal systems.

INDUSTRIES CATERED TO AS AN EXTERNAL AUDITOR:

- Banking
- Investments
- Media & Advertisements
- Oil & Gas
- Healthcare
- Construction
- Construction Materials
- Property Management
- Automobile
- Logistics

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CORE COMPETENCIES:

BUSINESS PROCESSES

- Regulatory Affairs
- Client Relations
- Stakeholder Relations
- Internal controls and processes
- Process Excellence

SHAREHOLDER | INVESTOR

- Profitability management
- Investor relations and communication
- Board presentation and meetings
- Vendor Selection & Management

STRATEGY | VISION

- Continuous Process Improvement
- Internal Control Improvement
- Crafting New Strategies
- Strategic Business Plan Process
- New Business Opportunities
- Divestiture

FINANCIAL | STEWARDSHIP

- EBIDTA Improvement
- Fiscal management
- P&L accountability
- Cost optimization and reduction
- Working capital management
- Operational risk management and mitigation
- Capex management

CLIENT RELATIONS

- Key account management
- Partnering & Negotiations

ROLE ACCOUNTABILITY WITHIN XYZ

- Develop financial strategies that drive revenue stability.
- Develop and monitor policies and procedures within accepted corporate procedures and guidelines managing budget, expenses and revenue.
- Maximize investment returns while monitoring all areas of risk.
- Oversee revenue forecasts and hold close accountability towards cash inflow.
- Maintain complete ownership of measuring analytical reports, developing appropriate short term and long term projections, initiating appropriate actions and minimizing impact of variances.
- Oversee the management and coordination of all fiscal reporting activities including revenue / expenses and balance sheet reports, reports to funding partners and other stakeholders.
- Spearhead corporate governance within the organization and ensure adequate controls and procedures are in place to obtain an unqualified audit result.
- Remain abreast with new financial regulations, while channelizing committees overseeing funding, investment and bid / tender evaluations.
- Remain as the custodian of total assets.
- Provide guidance to affiliates in fund investments and corporate governance.

ROLE ACCOUNTABILITY WITHIN ABC AND XYZ

Strategy, Planning and Management

- Act as a strategic business partner to Business Unit President
- Assess and evaluate financial performance of organization regarding long-term operational goals, budgets and forecasts.
- Provide insight and recommendations to both short-term and long-term growth plans of the organization.
- Evaluate departments and make suggestions for automating processes and increasing working efficiency.
- Establish and foster the link between group, region and country business units in all financial matters.
- Participate in pivotal decisions as they relate to strategic initiatives and operational models.
- Support M&A activities.

Financial Stewardship

- Analyze and present financial reports in an accurate and timely manner; clearly communicate monthly and annual financial statements; collate financial reporting materials for all donor segments, and oversee all financial, project/program and grants accounting.
- Coordinate and lead the annual audit process, liaise with external auditors and the finance committee of the board of directors; assess any changes necessary.
- Implement a robust contracts management and financial management/ reporting system.
- Update and implement all necessary business policies and accounting practices; improve the finance department's overall policy and procedure manual.

Human Resources, Technology and Administration

- Develop talent capital and administration, enhancing professional development, compensation and benefits, performance evaluation, training, and recruiting.
- Ensure that recruiting processes are consistent and streamlined.
- Establish and manage a comprehensive training program to educate employees regarding staff tools, policies, and procedures.
- Work closely and transparently with all external partners including third-party vendors and consultants.
- Oversee administrative functions as well as facilities to ensure efficient and consistent operations as the organization scales.

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SPECIFIC CONTRIBUTIONS WITHIN XYZ:

- Member of Executive Management Team and Deputy General Manager, in charge of leading the front and back operations (600+ people) in UAE, with direct responsibility on the P&L
- Directed the business process re-engineering and change management program started Nov 2013, which boosted cost reduction by 30%, income growth by 25% Q on Q and restored EBITDA break-even after 2 years of negative profit
- Defined 3 years Operations Strategy and Business Plan, working in close collaboration with R&D, Sales and Marketing to support 30% CAGR (2015-2017)
- Developed business plan and to support capacity increase
- Surpassed revenue goals in four consecutive quarter
- Participation in setting the Company's strategies and the action plans;
- Budgeting and Cash flows projections (Costing) for the Company and the projects in hand as well as in the pipeline
- Instrumental in opening new revenue channels within the UAE in various industries ie: (Hotels, Petroleum Services, Government and Health Care)

ROLE ACCOUNTABILITY WITHIN XYZ

- Participation in initial meetings with clients to understand the expectations and designing audit strategies after assessing the audit risk associated with the client.
- Coordination of the audit work with the staff involved at various audit locations.
- Ensuring quality of service to the clients and assuring their satisfaction to the services provided.
- Audit opinion.
- Assure that the financial statements are free of material misstatements.
- Evaluating the controls applied in the client's system.
- Testing all the financial statements assertions.
- Testing the financial statements components.
- Preparation of financial statements in accordance with IFRS (International Financial Reporting Standards) and GAAP.
- Planning and supervising auditing programs.
- Training of new staff, responsible for teaching XYZ audit methodology and computer auditing techniques.
- Preparation of financial budgets for clients

KEY CLIENTS:

- Emirates Industrial Bank | Unifund Capital LLC | Universal Media Seven LLC | Fortune promoseven LLC | United Technical Services | General Petroleum Services | Sheikh Khalifa Medical City | Corniche Hospital | NSCC International Limited | China Petroleum Engineering and Construction Company | National Marine Dredging Company | Exsym Corporation Abu Dhabi Branch | Sodamco | Al Saqr Property Management | United Motors and Heavy Equipments | Eagle Global Logistics LLC

ACADEMICS:

June 2006: Yarmook University, Irbid, Jordan - Bachelor of Science in Business Administration - Accounting and Marketing