



SUDHAKAR SHARMA

Highly accomplished Senior Leader in digital transformation with 27 years of experience, spearheading successful strategic initiatives to drive organizational growth and innovation.



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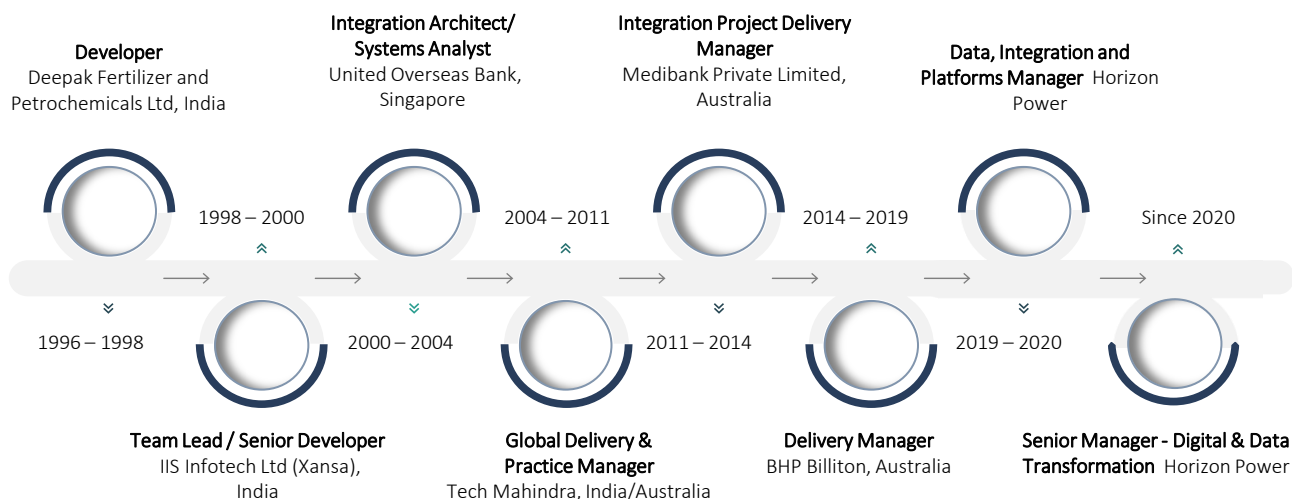


India

SUMMARY

Skilled in leading cross-functional teams and collaborating with key stakeholders to achieve transformative outcomes. Experienced in operating at the executive level, driving transformative initiatives to achieve organizational excellence. A seasoned expert in IT management, contract negotiation, staffing, and vendor management. Dextrous at translating complex transformation challenges into tangible value propositions, fostering the adoption of solutions and change across diverse business functions. Empowered by a deep understanding of cloud services, advanced analytics, business process and data management to improve business process efficiencies and cost optimization. A visionary and pragmatic leader with the unique capability to transform vision into reality, driving successful transformations and achieving remarkable results. Committed to staying updated with emerging technologies and trends in the data and AI landscape to maintain a competitive advantage.

CAREER TIMELINE



RECENT ACCOMPLISHMENTS

- Pioneered cutting-edge technology capabilities deployment in 18 months that laid the foundation for digital transformation, including:
 - A new cloud environment inclusive of a secure data cloud built for scale, speed, security, and simplicity
 - Advanced analytics platform, including automated machine learning and AI capabilities
 - Business Process Management platform with process modelling, AI-driven cognitive data capture, and robotic process automation capabilities
 - Geospatial intelligence technologies embedded with AI, machine learning, and image analytics capabilities
 - Field service management technologies embedded with advanced scheduling and field execution capabilities
- Orchestrated a transformative 3-year 'Utility of the Future' program at Horizon Power, addressing challenges with energy transition and managing changing customer expectations. Designed 14 initiatives under six themes: digital asset management, digital field worker, grid optimization, digital customer, digital enterprise, and digital innovation.
- Formulated a compelling \$20m+ business case, fostering collaboration across Horizon Power.
- Achieved an impressive 13 out of 14 projects delivered on schedule and within a 10% budget variance.
- Managing a high-performing team of 19 employees, including 4 direct report managers in charge of the Architecture, Data & Analytics, Application Development, and Testing & DevOps streams.

IT SKILLS

Cloud Services	● ● ● ● ●
Enterprise and Solution Architecture	● ● ● ● ●
Business Process Management	● ● ● ● ●
Robotic Process Automation	● ● ● ● ●
Systems Integration	● ● ● ● ●
Data Management and Governance	● ● ● ● ●
Advanced Analytics (AI & ML)	● ● ● ● ●
Application Development	● ● ● ● ●
CRM	● ● ● ● ●
Waterfall & Agile Delivery	● ● ● ● ●

SKILLS EXPERTISE

Strategic Opportunity Assessment



Digital Transformation



Program Management



Business Change Management



Stakeholder Management



Vendor Relationship Management



Team Growth and Performance



Business and Financial Acumen



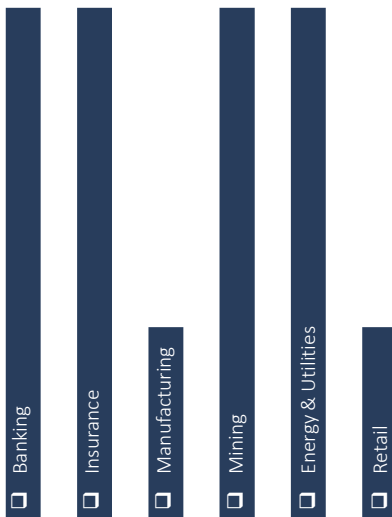
Practice / CoE Development



Customer Centric Approach



DOMAIN EXPOSURE



EDUCATION

Bachelor of Engineering (Electronics)
Pune University | 1996

CERTIFICATION

- PMP
- PRINCE2
- Agile Project Management
- TOGAF
- ITIL
- Lean IT

WORK EXPERIENCE

Senior Manager - Digital & Data Transformation | Horizon Power August 2020 – Present

Role Accountability:

- Spearhead and champion team growth and performance by providing visionary leadership, mentoring, and fostering professional development to drive exceptional productivity.
- Lead the formulation of digital strategy and roadmap in collaboration with business leaders, aligning transformation efforts with the strategic goals.
- Lead and deliver digital transformation programs to improve business performance and enhance customer and employee experience.
- Promote a customer-focused, innovative technology culture, driving continuous improvements and optimal return on investment.
- Champion the establishment and cultivation of data-driven culture and evidence-based decision-making
- Implement foundational platforms and drive new ways of working to accelerate digital transformation, enhance agility, and reduce costs.
- Foster a culture of agile and business change management to ensure successful digital adoption and deliver anticipated business benefits.
- Establish strategic partnerships with transformation-aligned IT vendors, driving innovation and achieving objectives.
- Exemplify visible safety leadership, fostering a strong safety culture within the organization.
- Identify and cultivate future workforce skills, building a strong talent pipeline for sustained success.

Data, Integration and Platforms Manager | Horizon Power | 2019 – 2020

Role Accountability:

- Administer delivery and operational excellence of integration, data management, and business intelligence platforms aligning with business objectives and strategic initiatives, fostering data trust and exploring innovative data management approaches.
- Lead a diverse team of project managers, solution leads, analysts, and developers.
- Develop a robust Integration and Data Management Centre of Excellence with a focus on processes, people, and technical capabilities.
- Provide thought leadership on data-driven solutions to achieve business objectives.

Significant Achievements:

- Successfully implemented a strategic data management and integration platform, incorporating application and API-led integration, IoT data streaming, big data, and data governance capabilities in 6 months.
- Achieved top-tier product quality with a lean team and a limited budget, reducing implementation costs by approximately 50% compared to industry averages.
- Designed and implemented a robust data governance framework and operating model with strong executive support.
- Spearheaded future BI reporting tool direction and promoted self-service BI reporting.

Delivery Manager | BHP Billiton, Australia | 2014 – 2019

Role Accountability:

- Spearhead successful integration initiatives across BHP operations, including Minerals Australia and Minerals Americas.
- Implement Global deployment of key integration platforms, including Application Integration, Data Streaming, API Management, and Managed File Transfer platforms.

Significant Achievements:

- Successfully established robust governance processes and standards for integration platforms and services.
- Conducted a comprehensive maturity assessment of integration platforms and services, leading to the development of a strategic future roadmap.

Tech Mahindra | 2009-2011 | Salesforce CRM Center Of Excellence

Significant Achievements:

- Established a global Salesforce CRM Center of Excellence. Accomplished the desired result by building highly skilled team from entry to senior levels of experience, uplifting their skills with a number of industry certifications and cross skilling and deploying them across multiple client engagements.
- Developed the practice from a team of 5 to 200+ global teams, with 30+ first and second level reportees.
- Actively increased revenue by 400%, EBIDTA improved from -12% to 8% in the first year and 16% by the end of second year and expanded client base from 2 to 20+ members.

United Overseas Bank, Singapore | 2000-2004 | Integration Center Of Excellence

Significant Achievements:

- Played a key role in setting up integration center of excellence, with service based integration architecture and common information models, the integration services implemented were scaled and reused across number of customer channels.
- Recorded 30% CAPEX and 40% OPEX savings were achieved in comparison to point-to-point integration solutions.

SELECT SIGNIFICANT PROJECTS EXECUTED:

████████ HORIZON POWER, AUSTRALIA | SENIOR MANAGER DIGITAL & DATA TRANSFORMATION | 2019 till date ██████████

Geospatial Intelligence | Team Size 10-15 | \$6.5M AUD

Leveraging remoting sensing, imagery, and advanced analytic technologies, the project delivered a geospatial intelligence solution transforming Horizon Power's ability to quickly understand the state of the network spanned across thousands of miles, optimize asset performance, and keep network safe and reliable. Innovative use of imagery and remote sensing technology facilitated the business transition from a run-to-failure model to predictive maintenance. By incorporating AI and ML techniques, LiDAR and high-precision imagery captured across thousands of miles of utility network were scanned and delivered actionable insights in a short span of time.

Grid Planning Portal | Team Size 8-12 | \$1.5M AUD

Leveraging geospatial, AI, and ML capabilities, the project successfully delivered a cutting-edge demand and energy forecast model. Additionally, a centralized power system planning platform was implemented to streamline identification and resolution of constraints in generation, transmission, and networks. The new system has significantly accelerated turnaround times for fault, load flow, and dispatch studies, as well as scenario planning with new assets, PV and EV sensitivity analysis, reducing processing times from days to hours.

Network Condition Monitoring Tool | Team Size 5-8 | \$750K AUD

Leveraging smart meter data and harnessing AI and ML capabilities, the project successfully delivered a cutting-edge platform to predict and manage issues in distribution networks. This platform significantly enhanced the visibility of low-voltage networks, unlocking voltage headroom, automating asset detection, and improving power quality and customer safety.

Procurement Information & Supplier Management | Team Size 12-18 | \$2.5M AUD

Successfully leveraged business process automation and cognitive data capture, delivering a digital and automated supply lifecycle system. This holistic solution seamlessly managed contract management, procure-to-pay processes, and supplier management, significantly reducing employee time and effort. The fully automated system achieved a 50% reduction in supplier accreditation time, enhanced visibility of contract spends, enabling supplier optimization and reduced off-contract spend, while ensuring improved compliance and governance.

████████ BHP BILLITON, AUSTRALIA | DELIVERY MANAGER | 2014-2018 ██████████

MCoE Asset Performance Management | Team Size 12-17 | \$1.1M AUD

Delivered unified asset performance management solution across BHP assets, enhancing collaboration, availability, reliability, and cost savings. Led integration and big data solutions from 50+ IT and OT systems.

Production and Inventory Accounting (P&IA) program | Team Size 6-8 | \$1.6M AUD

Led delivery of three projects in exploration, drilling, and sample management domains for BHP's I-Mine initiative, defining and implementing pit-to-port production management processes and systems.

████████ MEDIBANK PRIVATE LIMITED, AUSTRALIA | INTEGRATION PROJECT DELIVERY MANAGER | 2011-2014 ██████████

Project Delphi | Team Size 10-16 | \$2.1M AUD

Project Delphi aimed to replace legacy applications with SAP products. Led systems integration across customer channels, backend systems, and partner interfaces for automated processes and unified customer experience.

Healthbook | Team Size 5-7 | \$800K AUD

Led delivery of Medibank's Healthbook, an Australian Government eHealth initiative, including consumer portal, complex B2B integrations with Medicare, and various reports and dashboards.

SimpliPHI Online | Team Size 3-5 | \$220K AUD

Administrated delivery of SimpliPHI Online, extending Online Member Services to corporate customers with non-marketable products, implementing fulfilment and systems integration solutions.

Rate Change Business Process Automation | Team Size 2-4 | \$180K AUD

Implemented automated solution to replace Medibank's human-centric outsourced rate change process, achieving end-to-end automation for product/cover rate changes.

Front-line sales tool | Team Size 3 | \$140k AUD

Successfully led the replacement of front-line sales tool with web-based solution, enhancing user experience and quote generation capabilities, achieving end-to-end delivery efficiently.

████████ TECH MAHINDRA | GLOBAL DELIVERY & PRACTICE MANAGER | 2004-2011 ██████████

Salesforce CRM Transformation, GE Energy, US and Europe | Team Size of 40+ | 3.5M USD

Spearheaded GE Energy's CRM consolidation program to unify 20+ systems, optimizing cross-sell/up-sell strategy and user adoption. Successfully delivered Salesforce CRM, integrated downstream systems, migrated data, and developed reports/dashboards.

Travel and Chip Failure Application, Nvidia, US | Team Size of 3-5 | 150K USD

Managed a project to replace employee travel request and approval apps with Salesforce platform. Delivered end-to-end solution, enabling unified web and mobile experience for international employees.

CROWN BPM Implementation, Pfizer, US | Team Size of 10-15 | 1M USD

Pioneered Pfizer BT Finance's CROWN project, automating Controllers workflow processes and managing Change Requests, streamlining tasks, reducing cycle times, and enhancing visibility. Successfully delivered end-to-end BPM solution.

PPP ICT Systems Integration, Railcorp, Australia | Team Size of 15-20 | 3.5M AUD

Directed Railcorp's outsourced fleet management integration program with Reliance Rail. Delivered integrated asset views, real-time updates, system communication, process automation, and reporting solutions.

Project Alpha Integration, Coles Group Limited, Australia | Team Size of 4-6 | 500K AUD

Championed the implementation of a new SAP-based HR and payroll system for multiple brands (Coles, Myer, Target, Officeworks, and Liquorland), overseeing complex integrations with internal systems.

████████ UNITED OVERSEAS BANK, SINGAPORE | INTEGRATION ARCHITECT, SENIOR SYSTEMS ANALYST | 2000-2004 ██████████

Successfully managed a diverse range of internal projects, including Integration Platform, Personal Banking, Business Banking, IVR Migration, and CRM implementation.